



INDEPENDENT
PHARMACY
COOPERATIVE

www.ipcrx.com

Take the next step to make your business better.

Purchasing the
lowest price

VS.

Playing the
rebate game

You opened your own store to be independent, serve your patients and your community, and run a profitable business you can be proud of. You and your team have the challenge of managing your Cost of Goods, the largest line item on your P&L, while balancing competing priorities.

Purchasing
efficiently

VS.

Ordering from
many sources

There is one step you can take to make your business better.

For over 40 years, independent pharmacies have been relying on the IPC Warehouse to optimize for:

1. Maximizing **BOTH** individual purchases **AND** rebates
2. Ease of operations – one portal for brands and generics
3. Optimizing compliance with your primary wholesaler

Maximizing
rebates

VS.

Finding the best
price on
every drug



Ready to Get Started?

Fill out our warehouse application and we'll get you ordering as soon as possible.



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Our customers have shared three things they like most about using IPC as a secondary wholesaler:

1

Access to both
Brand and
Generic Drugs

"The IPC warehouse has been great for us for getting brand drugs and helping with our generic purchase ratio with our wholesaler to be able to find that right balance and serve pharmacies what they need. Great for us."

- *Art Awerkamp, County Market Pharmacy, Quincy, IL*

2

Competitive
Pricing

"IPC as a secondary brings diversity of products and gives us some opportunity to shop the market. The generic market is just a fluid moving target, and IPC helps us not only hit our targets, but also encourages us to choose what is the best option for the benefit of our pharmacy."

- *Heather Johnson, S&S Drug, Beloit, KS*

3

Easy Ordering

"IPC has done a tremendous job for me as a business owner, a pharmacy owner. The competitive pricing I receive really helps me stay in the game against the big boys."

- *Bilal Salim, Holland Discount Pharmacy, Holland, OH*

"You can call and talk to someone. They're not like dealing with a huge corporation. If you need an answer, you can just call up and they'll respond to you quickly and it's been a great partnership for a long time, 25 years. We couldn't be happier."

- *Dan Fuchs, Dick's Pharmacy, Twin Falls, ID*



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Join today!

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