

# RxOwnership®

## We help you from start to finish



### Independence at every phase of your pharmacy career

As advocates for independent pharmacy, RxOwnership® is fully dedicated to helping IPC members achieve their ownership goals at every step along the way. To help you realize your dreams of a better future, we aim to provide you with:



**Comprehensive resources** — We provide the information and tools you need to achieve your goals, including market intelligence, step-by-step guidance and an array of resources.



**Individualized matching services** — For buyers, we'll help you find prospective sellers who meet your specific requirements. For sellers, we'll help you identify the type of buyers who will carry on the work you've accomplished in your independent pharmacy. And for students, we can help you enter independent pharmacy by suggesting internships and junior-equity opportunities.



**Financial assistance** — The RxOwnership team of trusted experts can conduct no-fee financial reviews, interpret financial statements, compare your results to national benchmarks, and identify opportunities to increase your bottom line. We are able to also provide ballpark valuation calculations and financing options to help you achieve your goals. Backed by McKesson Corporation, America's oldest and largest healthcare-services company.

### The RxOwnership difference

There is no other service quite like RxOwnership. We're not a broker. Instead, we are here to share our industry expertise and facilitate your ownership goals, respecting the confidential nature of the process. We never charge a fee and there are no obligations or contracts to sign. Owners already working with brokers, or in discussions with chains, can often still collaborate with RxOwnership to evaluate all their options.



Grow Your Profit Potential  
with IPC and McKesson

### Rebate after Acquiring a New Customer

IPC Primary Members that purchase a new store, where that store was not previously a McKesson distribution customer, can earn a rebate when the new store becomes an IPC Primary Member and moves distribution to McKesson.

### New Volume Rebate

New volume coming to McKesson and becoming subject to the IPC-McKesson agreement can qualify for and earn a rebate on purchases during the first 30 days following conversion, as well as during the second year of continued membership.

**Contact your regional Ownership Advisor at 800.266.6781, or visit [RxOwnership.com](https://www.RxOwnership.com) to get answers you can trust.**

**McKesson Corporation**  
6555 State Hwy 161  
Irving, TX 75039

RxOwnership.com  
**800.266.6781**

Together IPC and McKesson partner to ensure the success of independent pharmacy.

Over the past 30 years, IPC has evolved to be the nation's largest group purchasing organization for independent pharmacies, owned by independent pharmacies. Representing over 2,500 pharmacy members, IPC is proud to provide the most progressive and effective programs and services to put profit back in the independent pharmacy.

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**MCKESSON**