



INDEPENDENT  
PHARMACY  
COOPERATIVE

# Pharmacy Profitability in Challenging Times



VENDOR ADVANTAGE  
NETWORK



INMAR  
intelligence.



## **Samantha Pomeroy, CPhT-ADV** **Director of Pharmacy Services**

Samantha Pomeroy is a pharmacy professional serving as the Director of Pharmacy Services for IPC. With a career spanning over 20 years working as a Certified Pharmacy Technician and Director of Operations, she brings a wealth of experience and expertise to her role. She tirelessly works alongside our members to identify and implement innovative business solutions that elevate their practice and enhance profitability. Her commitment to the success of small pharmacies is unwavering, and she finds fulfillment in providing personalized consultations to help businesses flourish.



## **Anthony R. Garcia** **Division Vice President, Healthcare Solutions**

With over 21 years of healthcare experience, the past 18 with Inmar, Anthony currently oversees the healthcare field team that supports independent retail pharmacies for reverse distribution, compliance, automation and revenue reconciliation. Originally from Texas, he and his family live in Liberty, Missouri.

## We Provide Solutions And Technology At Every Step Along The Drug Supply Chain For:

- Pharma Manufacturers
- Wholesalers
- Retail Pharmacies
- Hospitals
- Patients



# Challenges for Pharmacy in 2024

INMAR THOUGHT  
LEADERSHIP

## Financial and operational pressures

- Reimbursement challenges
- Inflationary pressures
- Operational complexities
- Workforce challenges
- Need for an evolving business and care model

## Regulatory obligations

- USP<800>
- Enactment of the Inflation Reduction Act
- Full enforcement of DSCSA

## Changing consumer expectations and behaviors

- Movement to more holistic care
- Telemedicine
- Omnichannel pharmacies

Inmar utilizes our **expertise, products and insights** to help **solve the complex problems** that our customers are facing.



Read full DSN article [here](#)

# Boost your financial results with technology and benchmarks

## Pharmacy Financial Reconciliation

- Settlement of pharmacy claims
- Sub Ledger
- Accounting reports and benchmarks
- Slow pay, no pay, denial analysis

## Healthcare Analytics

- Pharmacy Rx Performance**  
Reimbursement and price benchmarks
- Rx RevCycle**  
Revenue cycle intelligence with payer, aging, and unapplied cash insights



## Pharmacy Contract Management

- Claim-to-contract matching
- Payer, drug and rate benchmarks for compliance and negotiation
- Contract and business modeling, tracking, forecasting, and true up

## Pharmacy Audit Management

- Improve audit response and reduce take-backs
- Audit intelligence to improve business performance and operations

## Additional Services

- MAC Appeals
- Exceptions Management

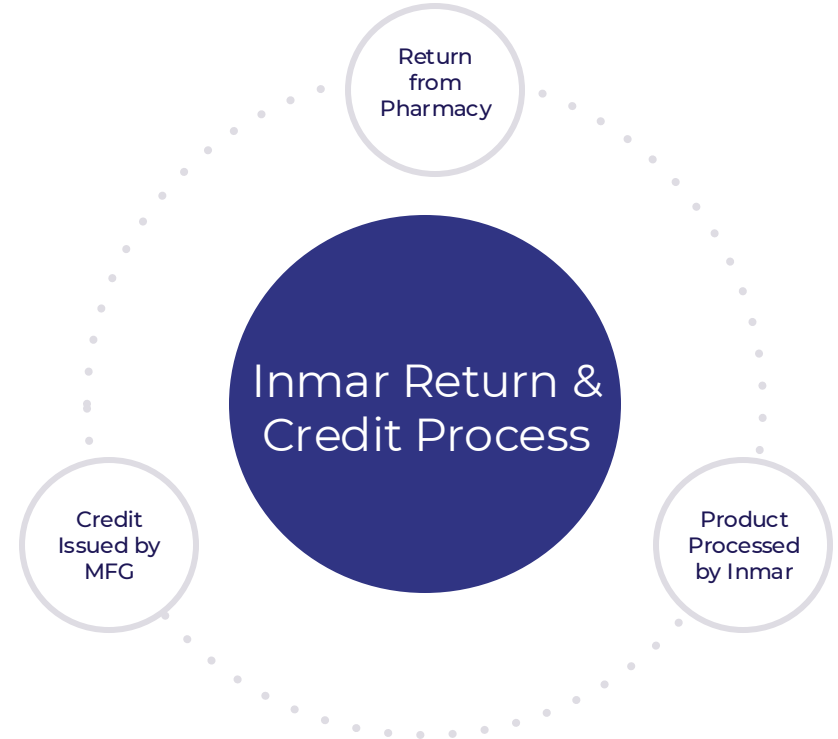
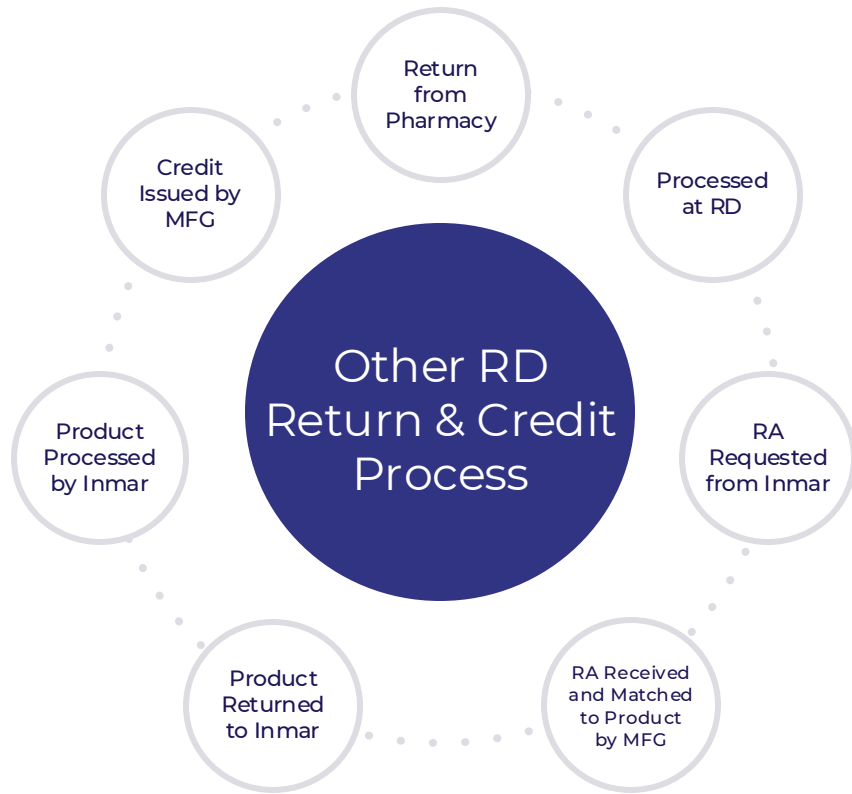
# The Value of Inmar's Financial Reconciliation Management

**Advanced, yet easy-to-deploy solution to your financial management needs with**

- exception management workflow
- comprehensive accounting reports
- and GL data feeds

**reducing write-offs while improving staff efficiency.**





# On-Contract Solutions

- Revenue Cycle Management (RCM)
- Rx Returns
- Drug Supply Chain Security Act (DSCSA) + USP<800>
- Consumer Drug Take-Back
- Commercial Floor Mats

For more information about **on-contract solutions** and **IPC discounted rates**, scan the QR code:







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Thank you

